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REQUIRED ONLY

ACCEPT  
ALL

commercial export contracts.

Opt for Export pre-financing credit offered by Crédit Agricole Group and backed by the pre-financing guarantee of Bpifrance Assurance Export\* (formerly Coface public guarantees).

\*Bpifrance Assurance Export manages on behalf of the State guarantees intended to favour French exports.



## BASIC PRINCIPLES

**Export pre-financing** is credit for financing the expenses that your company must incur to honour a contract signed for export. It is backed by the [Bpifrance Assurance Export \(ex Coface\) pre-financing guarantee](#).

**Amount:** Crédit Agricole Group finances your cash requirement, within the limit of the pre-financing insurance budget validated by Bpifrance Assurance Export.

The percentage of cover for pre-financing insurance is:

- 80% maximum for companies for which turnover is less than or equal to € 150 million,
- 50 % for other companies.

**Currency:** the currency for export **pre-financing credit** is the euro.

**Term:** Bpifrance Assurance Export insurance covers the period of execution of your export contract.

The term of this **export financing** is based on the guarantee period of Bpifrance Assurance Export.



## YOUR NEEDS

You need flexibility in your cash flow because:

your export contracts include a long production phase requiring significant working capital requirement,

The contracts do not provide for sufficient down payments to finance their execution



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## **BENEFITS**

Pre-financing credit allows you to:

- respond to new contracts without impacting the cash flow of your company,
- benefit from the expertise of Crédit Agricole Group in setting up your export file and in your dealings with Bpifrance Assurance Export.

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