



MERGERS AND ACQUISITIONS

Supporting companies at international level in the field of mergers and acquisitions by the Crédit Agricole Group.

In a world where economies are increasingly integrated and interdependent, with globalized value chains, it is virtually impossible for an SME to become a mid-cap company without an international external growth strategy (acquiring market share through competitor buyouts, acquiring specific expertise). This accelerated development strategy is often preferable to creating an entity from scratch.

Indosuez Corporate Advisory is the trusted partner for shareholder-managers of **SMEs and mid-cap companies**, as well as private equity funds and family offices in their strategic transactions. **Its 80 experts specialize in mergers and acquisitions advisory, financing and structuring activities, and capital markets support.** The firm comprises multi-sector teams with complementary and cross-functional profiles who have an extensive track record across all types of industries.

Indosuez Corporate Advisory offers comprehensive, tailored support to business leaders in all their strategic transactions: acquisitions, disposals, business valuations, mergers, financing advisory, capital raising in the markets (equity and debt), and stock market engineering.

To best support the companies at the heart of the country's economic dynamism, Indosuez Corporate Advisory teams are present throughout France, close to decision-making centers. **They leverage the territorial network of Crédit Agricole Group and work in close collaboration with its regional banks and E-RIS, the intermediation network of regional banks and LCL.**

By drawing on the Group's international presence and its membership in the **IMAP** international network covering the world's main geographic regions, its teams know how to give a global dimension to the advisory services provided to companies.

Being a trusted partner at every key stage of a company's lifecycle means being able to offer a comprehensive and integrated advisory framework. Indosuez Corporate Advisory works in synergy with the entire Crédit Agricole Group: Regional Banks, LCL, Crédit Agricole CIB (its corporate and investment bank), and its specialized wealth engineering entities, notably Indosuez Wealth Management.

Learn more (links to websites)

- ICA
 - E-RIS
 - IMAP
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AND MORE

- Support for the directors and shareholders of mid-cap and SMEs in their thinking and strategic projects,
- A dedicated team, structured and adapted to the execution of the entrusted mandate,
- Organised management of the acquisition process to preserve confidentiality and negotiate the best legal and financial conditions,
- Coverage of major global geographic areas, notably through partnership agreements between Indosuez Corporate Advisory and local investment banks.

Member of:

INDOSUEZ CORPORATE ADVISORY

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