

### YOUR CONTACT



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# SUPPORT BY THE CRÉDIT AGRICOLE GROUP



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Crédit Agricole Group's International Desk provides support to the Group's corporate clients in Ireland for their on-site operations, including account openings, financing, information and banking advice. It relies on the Group's entities and leading local partner banks. For NBFCs, the International Desk offers the support of local law firms, accounting firms and its leading partners for the internationalisation of companies.

The Crédit Agricole group is active specialised financial services in the country: CACEIS and Crédit Agricole Creditor Insurance Life & Non life (Insurance).

For more information, see the list of the Crédit Agricole Group's locations.

### **MEANS OF PAYMENT**

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#### With Ireland

Company cheque Bank cheque SWIFT transfer Bill of exchange Promissory note

# Documentary remittance Documentary credit

# Usage Common Common Weak / None Weak / None Weak / None Common

# ADVICE FROM THE INTERNATIONAL DESK



### **General Information**

Business in Ireland is conducted in a less formal way than on mainland Europe. This does not mean the Irish take business any less seriously. The Irish are often accustomed to conveying messages through anecdotes or information that may initially seem trivial. So be careful! Politeness is almost sacred and it may sometimes take precedence over objectivity of facts. Thus, a caller who remains silent for a long time before agreeing may be considered as someone who may have the intention of declining your offer. If things get tense, humour and selfderision should be used as assets.

The Republic of Ireland has traditionally been a host country for foreign investment, particularly in the fields of life sciences, finance or new technologies. In addition to a very advantageous corporate tax rate (lowest threshold at 12.5%) and numerous setting-up aids, the IDA (Industrial Development Authority) offers effective support to companies wishing to invest on the Emerald Island.

### **Means of Payment & Banking Specificities**

As collection times may be long and the risk of fraud is always present, it is recommended to avoid accepting cheque payments from Ireland. SEPA euro credit transfers are highly recommended instead.

Although the Republic of Ireland is in the Euro zone, the country's banking practices are similar to an Anglo-Saxon model, similar to that of the UK. The opening of non-resident accounts, which has become extremely difficult nowadays, requires the presentation of a report on the company drawn up by lawyers ("legal opinion") and shows great selectivity on the part of local banks. At the same time, opening a resident account (e.g. for a Ltd or Plc) requires proof of a physical presence in the country (directors or employees, offices that can be visited).

> OUR OFFER AVAILABLE IN THIS MARKET



## OPTIMISE YOUR CASH FLOW

RESIDENT COMPANY			
Availability			
Account opening Local currency			
✓ International currencies			
NON-RESIDENT COMPA	NY		
Availability			
Local deposit account o	opening		
Local currency			
International currencies			
✓ PROCESSING LOCAL PA	YMENTS METHODS		
Availability			
Cheque			
✓ Bill of exchange			
Electronic banking			
Cash			
CASH MANAGEMENT/E-	BANKING		
Availability			
MT940 Bank statements			
MT101 Transfer order			
✓ MT942 Intraday bank statements			
✓ Cash pooling domestic			
✓ Cash pooling international			
international			