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Catherine CHANTHABOUN

Head of International Desk Asia Pacific

SUPPORT BY THE CRÉDIT AGRICOLE GROUP



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The International Asia-Pacific Desk of the Crédit Agricole Group provides support to the Crédit Agricole Group's business clients in Hong Kong to help them implement their operations on location, particularly opening accounts, and providing financing, information and banking advice. To this end, it draws on the Group's business units, particularly Crédit Agricole CIB Hong Kong, and first-rate local banks. With a presence in Hong Kong since 1894, Crédit Agricole CIB is one of the oldest banks in the region with a full range of market banking services, structured financing solutions and commercial banking services.

For non-banking matters, the International Desk offers the support of local law and accounting offices and its partners as well as expertise in business internationalisation.

Other Crédit Agricole business units present in Hong Kong:

- Private banking: CA Indosuez (Switzerland) SA,
- Asset management: Amundi Hong Kong Ltd,
- Shipping finance: Crédit Agricole Asia Shipfinance Ltd
- Securities management: CACEIS Hong Kong Trust Company Limited
- Crédit Agricole CIB Regional Head Office and Branch.

Crédit Agricole CIB Hong Kong at a glance :

Present in Hong Kong since 1894, CA CIB is one of the oldest banks in the territory

- Leading structured finance platform for Asia, particularly in project finance, trade and commodity finance, shipping and aircraft finance
- Regional platform for trading and structuring interest rate derivatives, currencies, commodities, debt and credit markets

Employees: 525

For more information, see the list of the Crédit Agricole Group's locations.

MEANS OF PAYMENT



With Hong Kong SAR, China

Company cheque

Bank cheque

SWIFT transfer

Bill of exchange

Promissory note

Documentary remittance

Documentary credit

Usage

Common

Common

Common

Weak

Weak

Common

Common SBLC

ADVICE FROM THE INTERNATIONAL DESK



General Information

Hong Kong remains a very good gateway for penetrating the Chinese market (efficient means of communication, qualified personnel, no exchange controls, transparent legal framework). It is also a good base for regional monitoring because, in addition to the quality of its port and airport infrastructures, this territory has a good knowledge of the surrounding countries.

Hong Kong remains one of the most liberal economies in the world. Its economy is of course closely linked to that of mainland China, and since 2003 the CEPA agreements have exempted products manufactured in Hong Kong, as well as many services, from Chinese customs duties.

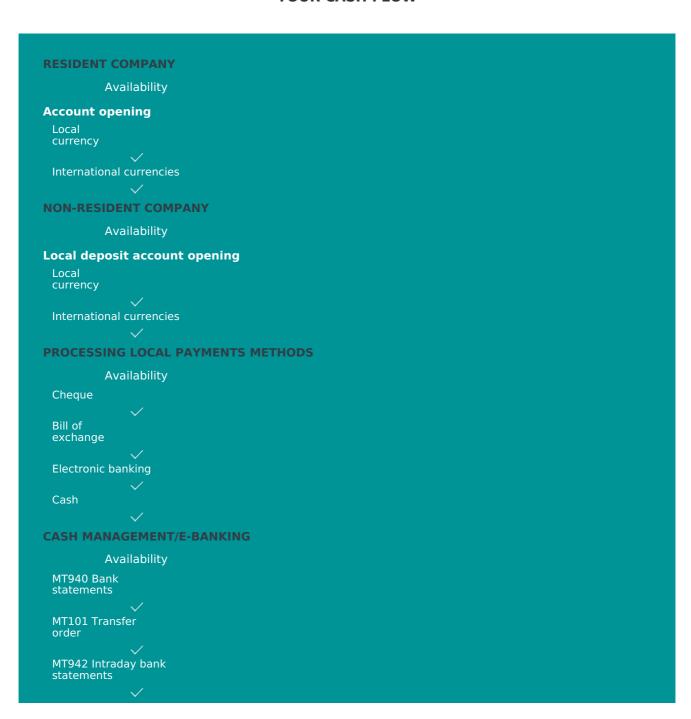
The Chinese government has launched its "Greater Bay Area" project, the aim of which is to promote the growth and economic integration of the 9 main cities of Southern China, Hong Kong and Macau. The region has a population of 86 million and a per capita GDP of USD 20,000.

The region has also become the leading offshore RMB (CNH) processing centre. Chinese regulations have become much simpler, and Hong Kong remains the most efficient and competitive place to process CNH.

OUR OFFER AVAILABLE IN THIS MARKET



OPTIMISE YOUR CASH FLOW



Cash pooling domestic

Cash pooling international